



**Kunkel & Associates is Northern Illinois' choice for real estate appraisal, investment and consulting.**

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## Message from David A. Kunkel, MAI, CCIM

Welcome to the first issue of "The Kunkel Perspective." Through this newsletter, we hope to keep you informed of important issues that will affect the way you do business. There is a lot of information generated in our industry on a daily basis. My job is to evaluate the information and decide how this news will impact you.

Our newsletter will be short and to the point, giving you the information you'll need in order to make a solid decision. And as always, your feedback is critical to the success of the newsletter. I invite you to contact me directly by phone at **630.729.1000** or email me at [dave@kunkelassociates.com](mailto:dave@kunkelassociates.com) with your ideas about topics for future issues. In the interim, **GO BEARS!**

Best Regards,

*Dave*

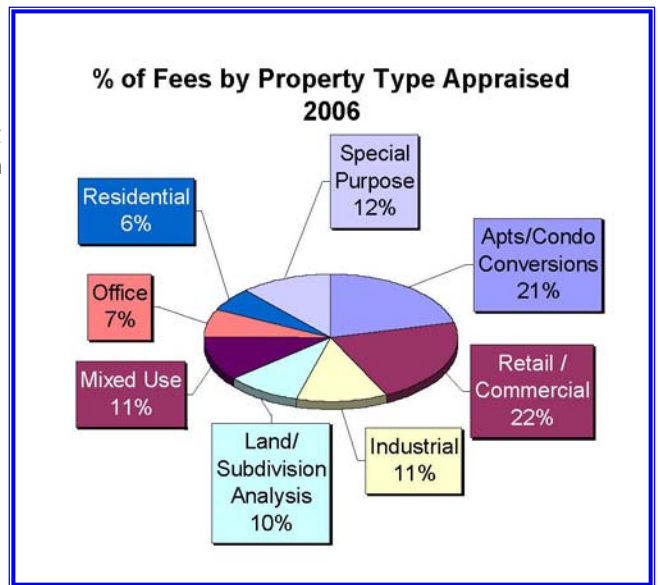


## Did You Know.....

of the variety of work Kunkel & Associates performs? We have learned over time that many people believe that we are a small firm working on one appraisal at a time. In reality, we house six commercial appraisers who work throughout Northeast Illinois.

In the last 6 months we have completed assignments in 10 different counties in and around Chicago. Even with that, nearly half of all assignments we do are in the city limits of Chicago.

Kunkel & Associates has a broad portfolio of past assignments and experience. This gives us the opportunity to serve your project requirements in all facets of the real estate game, whether it is retail, office, multi-family, industrial, land, subdivision, or special purpose. Consulting and brokerage services are also available.



Please visit our website at [www.kunkelassociates.com](http://www.kunkelassociates.com) or download our [Company Prospectus](#) for more information.



## National 7-hr USPAP Update Course — for Appraisers

The Appraiser Qualifications Board (AQB) of The Appraisal Foundation requires appraisers to successfully complete the 7-hour USPAP Update Course every two years in order to meet the USPAP continuing education requirement.

Kunkel & Associates is currently accepting registrations for the 7-hour USPAP Update Course. To view the course description and register [click here](#) and it will take you to our website.



## USPAP Changes Affect Scope of Work — for Lenders

Kunkel & Associates provides USPAP training for you and your fellow lenders. David Kunkel, MAI, CCIM is one of only 15 instructors in the entire Chicago Metropolitan area certified by the Appraiser Qualifications Board (AQB) to teach USPAP.

Sign up now for a *complimentary* USPAP Conformance Session with instructor, Dave Kunkel. To view the course description and register [click here](#) and it will take you to our website.

## Welcome Christine!

Christine Dolan has joined Kunkel & Associates as one of our two administrative assistants. Christine brings significant corporate experience to our firm, including Human Resources Administration and Customer Service. She joins Teri Hoben, who supports our firm with her technical competency and diligent problem solving skills. These ladies efficiently manage the workflow of our appraisal assignments and will be pleased to respond to your inquiries regarding appraisal status, billing, or any other matters of concern.

## In Your Best Interests.....

Every appraisal assignment completed by Kunkel & Associates is personally reviewed by a Member of the Appraisal Institute (MAI). The MAI designation is the highest professional credential in the appraisal industry. This insures your appraisal report will reflect consistency, thorough analysis and well-supported results.

## What Have You Done For Me Lately?

### -Examples of recent assignments completed by Kunkel & Associates

- ◆ Aurora, IL — 65,000 sf Masonic Temple
- ◆ Chicago/Lincoln Square — Gas station/mini-mart; Citgo
- ◆ Chicago/Near West — 33 unit proposed condo project
- ◆ Chicago/North Center — 75,000 sf loft office bldg.
- ◆ Chicago/River North — 44,000 sf office building
- ◆ Des Plaines, IL — 34,000 sf church w/prop. Addition
- ◆ Highland Park, IL — 13,000 sf multi-tenant medical office
- ◆ Lake Zurich, IL — SFR subdivision; 110 lots
- ◆ Lansing, IL — 192 apartments
- ◆ Lisle, IL — 96 unit student housing project
- ◆ Lockport, IL — Retail subdivision anchored by Home Depot
- ◆ Matteson, IL — 25,000 sf strip retail center
- ◆ Morris, IL — 600,000 sf industrial complex
- ◆ Oak Lawn, IL — 36,000 sf auto dealership
- ◆ Oswego, IL — Self-service car wash; 7 bays
- ◆ Rochelle, IL — Proposed truck terminal on 68 acres
- ◆ Rockford, IL — Hotel; 110 rooms
- ◆ Portfolio — 14 KFC Restaurants; city and suburbs
- ◆ Consultations — Multiple proposed cell tower sites
- ◆ Appraisal reviews — Technical compliance with USPAP

Get printed in the next issue by submitting a caption.

Does this remind you of anyone?

Submit it to: [mainoffice@kunkelassociates.com](mailto:mainoffice@kunkelassociates.com)

[www.kunkelassociates.com](http://www.kunkelassociates.com)



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